Dear Partners in Transportation,

Thank you for reading our premiere issue geared towards engaging, informing and improving our communication with our vendor community.

In order to serve our customers, NJ TRANSIT procures a wide spectrum of goods and services including the newest state-of-the-art Multi-level Rail Cars Request For Proposal we recently awarded.

We are very proud of our partnerships with both disadvantaged businesses and small businesses to deliver these services.

We encourage even more businesses to respond to our opportunities. We’re interested in driving down cost through competition and finding new approaches to solve problems.

Please take a moment to review the articles herein. We are making big changes. Register for new programs. Look for opportunities to improve NJ TRANSIT. We’ll be looking for you.

Moving forward,

Jignasa Desai-McCleary
Chief, Procurement and Support Services

New Procurement Legislation

Governor Phil Murphy signed new legislation, P.L. 2018, c.162, on December 20, 2018, giving NJ TRANSIT the authority to conduct cooperative purchasing and purchase from Federal Supply Schedules, amongst other tools to save time and money.

This new cooperative and federal schedule authority is similar to the authority given to the Department of the Treasury to procure on behalf of the State and will allow us to be more nimble in acquiring goods and services to support our riders.

Click here to read the new law.

We also released transformative new draft regulations to support the new legislation, published in the New Jersey register on January 7, 2019.
Register for Bid Express by June 30, 2019

- Receive digitally-signed bids and proposals online
  Bids are sealed, secure and include bid bond verifications.

- Minimize discarding bids with mistakes
  No more throwing away the low bid due to a technicality.

- Get instant bid tabs, ranked results, exportable reports
  open bids with a quick click and access easy-to-read screens and reports with the details.

- Reduce paper waste
  Stop printing bid packets and plans, guessing how many you’ll need and throwing away the waste.

- Save your vendors time and money
  Vendors pay per bid or subscribe - either way it’s cheaper than an overnight package delivery.

Thank you for your interest in responding to solicitations for construction and goods and services projects from NJ TRANSIT. Starting **July 1, 2019**, NJ TRANSIT will administer bids and proposals exclusively through the Bid Express service at [www.bidexpress.com](http://www.bidexpress.com). NJ TRANSIT made the transition to this secure electronic bidding platform to standardize our solicitation process across departments.

It is paramount that all vendors register, set up to bid electronically, and navigate the service in advance of upcoming solicitation deadlines.

General navigation (registering, setting up to bid electronically, and solicitation review) of [www.bidexpress.com](http://www.bidexpress.com) prior to actual selection of a solicitation for bidding is **FREE**. If you need additional assistance, please call the dedicated Bid Express customer support team at 888-352-BIDX (2439) Monday to Friday between 7:00 am – 8:00 pm ET. You can also email the team at support@bidexpress.com or refer to the Vendor Resource page located at [www.bidexpress.com](http://www.bidexpress.com).

NJ TRANSIT will be hosting **FREE** in-person training sessions, more information to come.

**Office of Business Development**

The Office of Business Development (OBD) implements NJ TRANSIT’s federal Disadvantaged Business Enterprise (DBE) and the State of NJ’s Small Business Enterprise (SBE) programs. These programs are intended to level the playing field on USDOT-assisted and State-assisted contracts so that DBEs and SBEs can compete fairly. OBD is responsible for ensuring participation of DBE and SBE firms in contracting opportunities in accordance with federal and State civil rights laws and regulations.

**OBD HAS THREE PRIMARY FUNCTIONS:**

**Outreach**—Marketing NJ TRANSIT’s DBE programs and building business partnerships to support increased awareness of the DBE/SBE opportunities at NJ TRANSIT.

**Certification Compliance**—Certify and maintain certification records and database of ready, willing and able DBE firms.

**Contract Compliance**—Set contract goals, facilitate and ensure goal attainment for DBE/SBE participation on NJ TRANSIT’s contracts, conduct desk audits and job-site inspections and compliance investigations to prevent fraud and monitor compliance and facilitates resolution of issues that arise in the prime contractor and DBE/SBE sub-contractor/sub-consultant relationship.

**NJ START**

NJ START is our partner State system which provides a “one-stop shop” for vendors to submit proposals, maintain required forms and certifications, and present purchase orders and invoices for payment of procurements conducted through the Department of the Treasury. The system provides registered vendors with notifications of new bidding opportunities with the State of New Jersey. NJ TRANSIT utilizes statewide contracts procured by Treasury.

Registration is easy and takes only a few minutes. Vendors can visit [www.njstart.gov](http://www.njstart.gov) and click on “Register” to start the process.

More information can be found in the Vendor Quick Reference Guide (QRG) entitled “Vendor” on the [NJSTART Vendor Support](http://njstart.gov) page. The Vendor Support page also contains QRGs on other NJSTART topics, as well as informational videos, and links to help desk support and vendor payment information.

If you have any questions or need assistance completing the registration process, please email njstart@treas.nj.gov or call (609) 341-3500 Monday to Friday between 8:30am to 4:30pm.